



## Improve Customer Support Checklist

- Read the request carefully
- Apologize if there's a delay in responding
- Set clear expectations
- Be empathetic to the customer's pain
- Be empowered to do what it takes to solve the customer's problems
- Respond as fast as possible
- Fully understand your company's products
- Remain calm when things go bad
- Build guidelines to help the team work effectively
- Stay professional and polite
- Don't take things personally